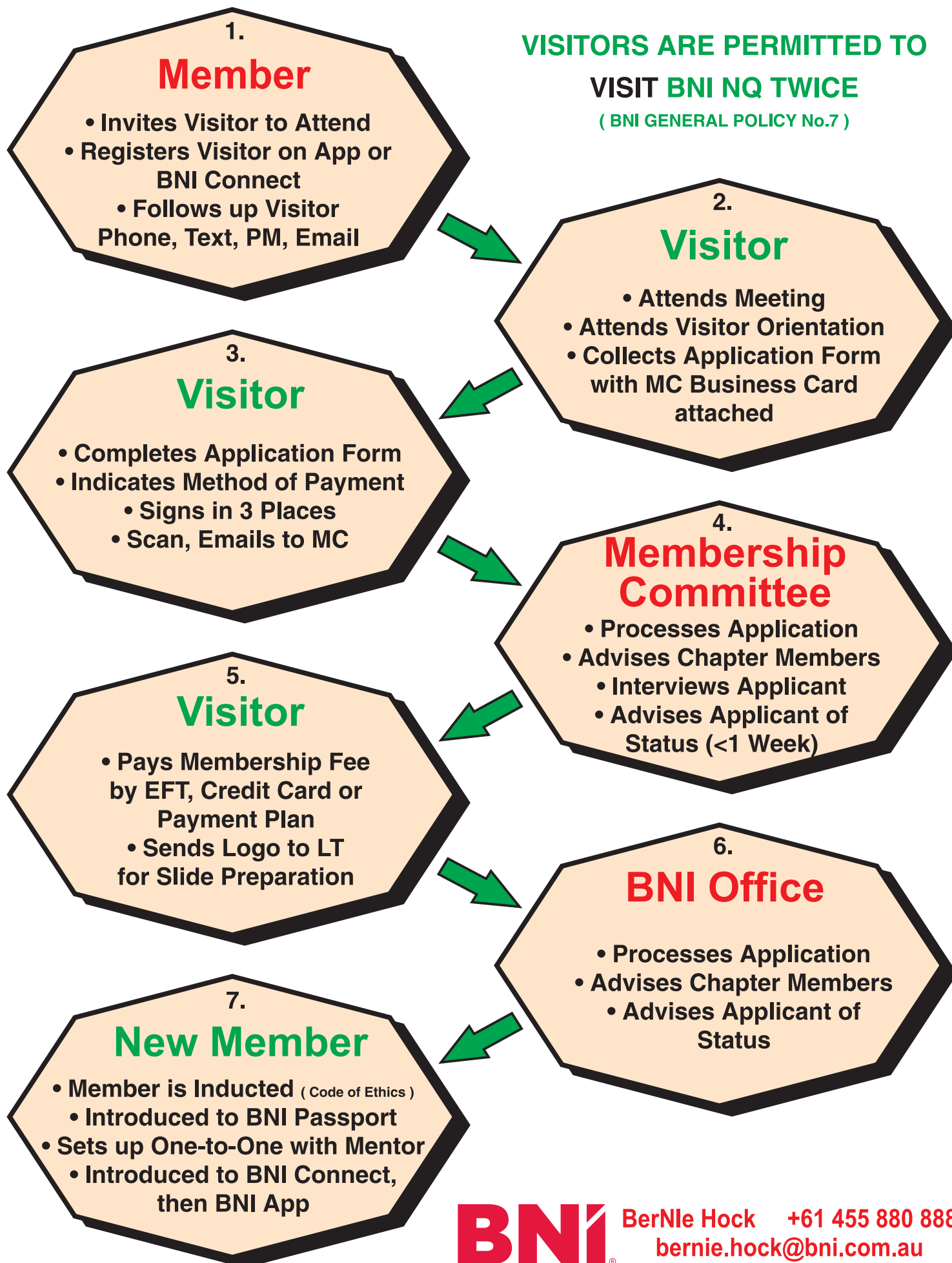


# New Member Application Process





## Sample Interview Questions for New Members

<b>Applicant Name</b>		<b>Date</b>	
<b>Business Name</b>		<b>Business Speciality</b>	
<b>Years in City</b>		<b>Years in Business</b>	
<b>Experience</b>		<b>Qualifications</b>	
<b>Business Licence</b>		<b>ABN</b>	
<b>Internet Search</b>		<b>Chapter</b>	

<b>Attend</b>	On a Scale of 1-10, what is your capacity to personally attend BNI each week ?								
<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>
<b>Referrals</b>	On a Scale of 1-10, what is your capacity to bring Referrals for others, on a regular basis ?								
<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>
<b>Visitors</b>	On a Scale of 1-10, what is your capacity to personally invite Visitors on a regular basis ?								
<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>
<b>Learning/CEU</b>	On a Scale of 1-10, what is your capacity to commit to ongoing Learning / Training ?								
<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>
<b>1-2-1's</b>	On a Scale of 1-10, what is your capacity to commit to regular "Relationship Building" Meetings ?								
<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>
<b>MSP</b>	On a Scale of 1-10, what is your capacity to attend MSP Induction Training within 2 months ?								
<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>
<b>L Team</b>	On a Scale of 1-10, what is your capacity to contribute to the Leadership Team of the Chapter ?								
<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>
<b>Accountability</b>	On a Scale of 1-10, what is your capacity to take personal responsibility for Chapter Performance ?								
<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>
<b>Code of Ethics</b>	On a Scale of 1-10, what is your capacity to adhere to the BNI Code of Ethics ?								
<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>
<b>Follow Up</b>	On a Scale of 1-10, what is your capacity to respond to Referrals & handle increased Business?								
<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>

<b>Interview Panel</b>			
<b>Applicant Score</b>		<b>(Score out of 100) – Other Comments below -&gt;</b>	
<b>Referees Contacted ?</b>	<b>Yes</b>	<b>No</b>	
<b>Application Complete ?</b>	<b>Yes</b>	<b>No</b>	
<b>Payment Complete ?</b>	<b>Yes</b>	<b>No</b>	
<b>Applicant Accepted ?</b>	<b>Yes</b>	<b>No</b>	